

## YOUR CANDIDATE LIST: 8 WAYS TO GROW

Join Local meet-up groups  
(small businesses)

Attend Success seminars and workshops  
(mindset and personal development)

Join investment clubs  
(gold, stock, real estate)

Attend networking events

Attend trade shows

Attend wealth building seminars

Join the Chamber of Commerce

Get involved with a non-profit organization

### LEARN THE CCIC PRINCIPLE

- Comment
- Compliment
- Introduce myself
- Find something in Common

